

Farr Associates delivers the long term results that savvy businesses require from their leadership development investment.

By digging deeper into what drives exceptional leadership behavior we are able to create the insight and understanding that propels executives to significantly improve their leadership impact.

In a 2007 study Farr collected and analyzed pre and post development 360° information from our participants and have found some remarkable results.

The accompanying data shows the significant impact that Farr has on leaders and how that impact directly effects business results.

If your organization is ready to see measurable change by improving:

- Engagement
- Retention
- Accountability
- Trust
- Performance

then please call Farr today.



Solutions for leadership & organizational excellence

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Expect More From Leadership Development

Greater program depth = Greater results

97% of Farr's Mastering Leadership Dynamics™ participants say it is among the most impactful experiences of their lives and that they have established a clear plan for improving their leadership.

Six month post program 360° assessment comparisons

70% of managers and peers report back that they see significant improvement in the participant's relationship skills which **impact organizational performance.**

The leadership attributes with the greatest improvement scores:

- "Earns greater trust and loyalty"
- "Inspires others to greater performance"
- "Shows greater tact in dealing with others"
- "Improved flexibility in dealing with differences in view points and styles"

Organizational Impact Case Study

In a 317 person study, a long term Leadership Development client of Farr Associates gathered data comparing these Farr graduates to a matched data set of their peers which had not yet attended Farr. The study looked back over five years of employment data and found results that every organization would like to have.

22% higher retention rate

2.5 times faster promotions

Bottom-line impact
\$13,000,000 in talent replacement savings over five years.

